



We Are Columbia

MEETING DATE: October 18, 2016

DEPARTMENT: Procurement and Contracts

FROM: *Sandra Wright, Purchasing Agent*

SUBJECT: Council is asked to approve an Agreement for Voice and Data Cabling Services, as requested by the Information Technology Department. Award to MD Technologies, LLC, a certified Local Business Enterprise in the amount of \$75,000.00. This firm is located in Columbia, SC.

FINANCIAL IMPACT: Funding Source: Telecomm Central Store- Wiring Charges, 6208962-632120. The original budgeted amount is \$75,000.00.

ORIGINAL BUDGET: \$75,000.00

BUSINESS PROGRAM: Local Business Enterprise Program

CLEAN WATER 2020?: No

STRATEGIC GOALS: Improve Communication

Four (4) proposals were received in response to the solicitation released for Voice and Data Cabling Services (RFP003-16-17) as requested by the Information Technology Department.

This contractor will provide data services for an initial term of three (3) years ending June 30, 2019. There is an option to extend for an additional two (2) period. These services shall not exceed beyond June 30, 2021. I respectfully request City Council's approval for these services to be awarded to MD Technologies LLC., a certified LBE, DVBE, at the cost listed below. The budgeted amount for this service is \$75,000.00. Thank you for your consideration and approval of this request.

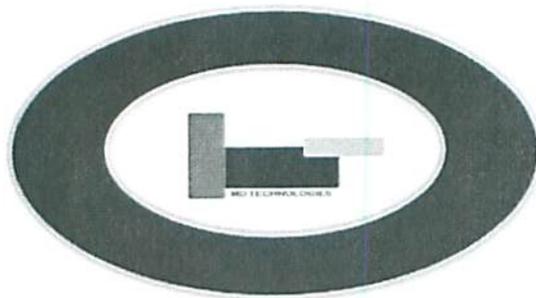
Description	Cost/Per Hour
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Hourly Rate	\$40.00
Overtime Rate	\$60.00
Hourly Rate for Holiday	\$80.00

MD Technologies, LLC. is located in Columbia, SC

ATTACHMENTS:

- MD Technology LLC (PDF)



Telecommunications Services

Dear Sir/Ma'am:

Allow me to introduce M/D Technologies, LLC so that you can consider using our services for your present and future needs and projects.

M/D Technologies LLC is a telecommunications cabling services company that provides installation, design, workmanship, & management of voice, data, fiber optic communications networks, & security system implementation. We are a veteran owned business based in Columbia, SC and serve the southeastern region of the country. We are a member of BICSI (Building Industry Consulting Service International) and a certified South Carolina Small Minority Business, which means that you can get tax breaks by using our services. We are also a Federal 8(a) Program company, a certified Service Disabled Veteran Owned Business, and a Department of Transportation DBE/SMBE Program company. We follow all industry guidelines and have an RCDD, Registered Communications Distribution Designer on staff. We are always ready to survey, design, and implement your telecommunications network with your present and future needs in mind.

We will demonstrate a broad range of knowledge in the design of new systems and or integration of a design into an existing network.

We would appreciate an opportunity to talk more with you about our past performance, references, and ways that we can help with your business needs.

Respectfully,

A handwritten signature in black ink, appearing to read "Rodgers J. McFadden".

Rodgers J. McFadden
President

APPENDIX I- COST SHEET

Cost will be evaluated on the per hour rate for the technician

Pricing & Services Sheet

Hourly rate for technicians	\$ 40.00 per hour
Hourly rate for meetings, planning, discussion of work orders, etc.	\$ 00.00
Daily rate for technicians (8 hour day)	\$ 40.00 per hour
Overtime hourly rate for technicians	\$ 60.00 per hour
Cost of testing per cable	\$ 00.00
Specify times when overtime is charged to include hours and days of week: Monday thru Friday after 5:00pm Saturday & Sunday all hours	
Hourly rate for holidays	\$ 80.00 per hour
Percentage markup on equipment & supplies	0.00 %
Per mile charge for response to a site	\$ 00.00
Comments:	

**RFP003-16-17-LRL Voice and Data Cabling Services
Cost Calculation**

	A3 Communications	MD Technologies	Network Controls	Southeast Communications
Cost	\$45.00	\$40.00	\$45.00	\$75.00
Cost Points	26.667	30.000	26.667	16.000
LBE Points	5	5		
Total Points	31.667	35.000	26.667	16.000

Cost Points	30
Lowest Fee	\$40.00
LBE Points	5