



**CITY OF COLUMBIA**  
**AGENDA MEMORANDUM**

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**MEETING DATE:** July 19, 2016

**DEPARTMENT:** Purchasing

**FROM:** *Sandra Wright, Purchasing Agent*

**SUBJECT:** Water Meters Annual Bid for FY 206-2017

**FINANCIAL IMPACT:** Utilities Water Distribution & Maintenance/Meter Parts & Supplies –  
5516203-625600 \$624,060.72

**ORIGINAL BUDGET:** 624,060.72

**CLEAN WATER 2020?:** No

**STRATEGIC GOALS:** Invest in Infrastructure

This is a request for Council's approval to extend Bid No: 010-15-16 Water Meters Annual Bid for FY 2016-2017. The initial one year term for all three lots expired on June 30, 2016. An additional one (1) year renewal option was included in the original agreement. This is a request for Council's approval to extend the three separate contracts for one additional year starting July 1, 2016 through June 30, 2017 at the same prices and terms and conditions as outlined in the original solicitation referenced above.

I respectfully request City Council's approval for these contract extensions at the not to exceed annual rates and applicable taxes as listed on the attached memo.

This will be charged as follows:

Utilities Water Distribution & Maintenance/Meter Parts & Supplies -  
5516203-625600

**ATTACHMENTS:**

- Water Meters Annual Bid for Minute Traq (PDF)



**MEMORANDUM**

To: Ms. Teresa B. Wilson, City Manager

From: Gay William Henry II, Buyer

Date: July 12, 2016

Re: Request for City Council Approval

This is a request for Council’s approval to extend Bid No: 010-15-16 Water Meters Annual Bid for FY 2016-2017. The initial one year term for all three lots expired on June 30, 2016. An additional one (1) year renewal option was included in the original agreement. This is a request for Council’s approval to extend the three separate contracts for one additional year through June 30, 2017 at the same prices and terms and conditions as outlined in the original solicitation referenced above.

I respectfully request City Council’s approval for these contract extensions at the not to exceed annual rates and applicable taxes as listed below.

| Lots | Size               | Vendors/Locations   | Annual Not to Exceed Cost |
|------|--------------------|---|---------------------------|
| 1    | ¾", 1"             | HD Supply Waterworks LTD.<br>914 Chris Drive, West Columbia, SC 29209 | \$147,040.00              |
| 2    | 1 ½", 2"           | United Utilities<br>528 Almadale Road, Smyrna TN 37167                | \$76,350.00               |
| 3    | 4", 6",<br>8", 10" | Neptune Technology Group<br>1600 Alabama Hwy 229, Tallassee, AL 36078 | \$354,444.00              |
|      |                    | SC Sales Tax  | \$46,226.72               |
|      |                    | Total   | \$624,060.72              |

This will be charged as follows:

Utilities Water Distribution & Maintenance/Meter Parts & Supplies –  
5516203-625600



We Are Columbia

May 24, 2016

Mr. Gehard Noesner  
HD Supply Waterworks LTD.  
914 Chris Drive, West Columbia, SC 29209

Re: Contract Renewal, Bid 010-15-16, Water Meters Annual Bid for FY 2015-2016.

Dear Mr. Noesner,

The current awarded period on above referenced contract will expire on June 30, 2016. There is a provision for an extension in this contract for one (1) additional one (1) year annual option to extend thru June 30, 2017. I am inquiring to see if you would be interested in extending the contract, noted for an additional one (1) year period, July 1, 2016 to June 30, 2017.

Please annotate on the bottom of this letter, with your signature and date, as to whether you are interested or not in extending the contract for the optional year, ending June 30, 2017, at the current prices as outlined in Bid 010-15-16 with the same terms and conditions. Further, the City of Columbia retains the right to increase or decrease quantities as needed.

Also, please e-mail a copy of this signed letter back to our office no later than 5:00 PM on Tuesday, May 31, 2016. In addition, please mail the *original* signed version of this letter back to me while retaining a *copy* for your files.

I am looking forward to your response.

*G. William Henry II*

G.WILLIAM HENRY II, BUYER  
City of Columbia Purchasing Division  
1136 Washington Street, 4<sup>th</sup> Floor  
Columbia, SC 29201  
Phone: 803-545-3474 Fax: 803-733-8408  
Email: gwhenry@columbiasc.net

I agree to extend the current contract (Bid 010-15-16), for the optional year, ending June 30, 2017 at the current rate per year and the same terms and conditions.

Yes  No

 6/3/16

Signature/Date

Gerhard Noesner

Printed Name of Signer

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



We Are Columbia

May 24, 2016

Mr. Scott Jones  
United Utilities  
528 Almaville Road, Smyrna, TN 37167

Re: Contract Renewal, Bid 010-15-16, Water Meters Annual Bid for FY 2015-2016.

Dear Mr. Jones,

The current awarded period on above referenced contract will expire on June 30, 2016. There is a provision for an extension in this contract for one (1) additional one (1) year annual option to extend thru June 30, 2017. I am inquiring to see if you would be interested in extending the contract, noted for an additional one (1) year period, July 1, 2016 to June 30, 2017.

Please annotate on the bottom of this letter, with your signature and date, as to whether you are interested or not in extending the contract for the optional year, ending June 30, 2017, at the current prices as outlined in Bid 010-15-16 with the same terms and conditions. Further, the City of Columbia retains the right to increase or decrease quantities as needed.

Also, please e-mail a copy of this signed letter back to our office no later than 5:00 PM on Tuesday, May 31, 2016. In addition, please mail the *original* signed version of this letter back to me while retaining a *copy* for your files.

I am looking forward to your response.

*G. William Henry II*

G.WILLIAM HENRY II, BUYER  
City of Columbia Purchasing Division  
1136 Washington Street, 4<sup>th</sup> Floor  
Columbia, SC 29201  
Phone: 803-545-3474 Fax: 803-733-8408  
Email: gwhenry@columbiasc.net

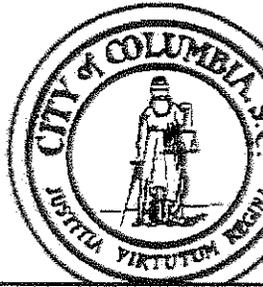
I agree to extend the current contract (Bid 010-15-16), for the optional year, ending June 30, 2017 at the current rate per year and the same terms and conditions.

Yes  No

Frank Miller  
Signature/Date

FRANK MILLER  
Printed Name of Signer

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



May 24, 2016

Mr. Lawrence M. Russo  
Neptune Technology Group  
1600 Alabama Hwy 229, Tallahassee, AL 36078

Re: Contract Renewal, Bid 010-15-16, Water Meters Annual Bid for FY 2015-2016.

Dear Mr. Russo,

The current awarded period on above referenced contract will expire on June 30, 2016. There is a provision for an extension in this contract for one (1) additional one (1) year annual option to extend thru June 30, 2017. I am inquiring to see if you would be interested in extending the contract, noted for an additional one (1) year period, July 1, 2016 to June 30, 2017.

Please annotate on the bottom of this letter, with your signature and date, as to whether you are interested or not in extending the contract for the optional year, ending June 30, 2017, at the current prices as outlined in Bid 010-15-16 with the same terms and conditions. Further, the City of Columbia retains the right to increase or decrease quantities as needed.

Also, please e-mail a copy of this signed letter back to our office no later than 5:00 PM on Tuesday, May 31, 2016. In addition, please mail the *original* signed version of this letter back to me while retaining a *copy* for your files.

I am looking forward to your response.

*G. William Henry II*

G. WILLIAM HENRY II, BUYER  
City of Columbia Purchasing Division  
1136 Washington Street, 4<sup>th</sup> Floor  
Columbia, SC 29201  
Phone: 803-545-3474 Fax: 803-733-8408  
Email: gwhenry@columbiasc.net

I agree to extend the current contract (Bid 010-15-16), for the optional year, ending June 30, 2017 at the current rate per year and the same terms and conditions.

Yes  No

Laurence M. Russo      05/25/2016  
Signature/Date

NEPTUNE TECHNOLOGY GROUP INC  
LAURENCE M. RUSSO  
Printed Name of Signer  
VP FINANCE

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

HD Supply  
"Awarded Lot 1 Only"

|  |  |  |
|--|--|--|
| <b>Submit Responses Online using the City of<br/>Columbia's Bid Online</b><br>Phone Number: (803)545-3470  | <b>CITY OF COLUMBIA<br/>INVITATION TO BID<br/>BIDDER ACKNOWLEDGEMENT</b>   |  |
| Date: September 8, 2015  | Bids will be opened at 11:00 A.M. on<br>9/17/15 and may not be withdrawn within<br>60 days after such date and time. | Bid No: 010-15-16  |
| <b>Bid Title: Water Meters Annual Bid for FY 2015-2016</b><br><b>Vendor Name: HD SUPPLY WATERWORKS</b><br><b>Vendor Mailing Address: 914 CHRIS DR.</b><br><b>City-State-Zip: WEST COLUMBIA SC 29169</b><br><b>Telephone No: 803 794-0902</b><br><b>Fax No: 803 796-4610</b>  |  | <b>Reason For No Bid:</b>  |
| I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same materials, supplies, or equipment, and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of the bid and certify that I am authorized to submit this bid. In submitting a bid to an agency of the City of Columbia, the bidder offers and agrees that if the bid is accepted, the bidder will convey, sell, assign or transfer to the City of Columbia all rights, title, interest in and to all causes of action it may now or hereafter acquire under the Anti-trust laws of the United States and the State of South Carolina for price fixing relating to the particular commodities or services purchased or acquired by the City of Columbia. At the discretion of the City of Columbia, such assignment shall be made and become effective at the time the purchasing agency tenders final payment to the bidder.   |  |  |
| <br>AUTHORIZED SIGNATURE (MANUAL)  |  | <br>AUTHORIZED SIGNATURE/TITLE (TYPED) |
| GERHARD NIESNER<br>AUTHORIZED SIGNATURE/TITLE (TYPED)  |  | gerhard.niesner@hdsupply.com<br>E-MAIL ADDRESS   |
| <b>General Conditions</b>  |  |  |
| <p>Electronic Bids: All bids must be submitted using the Bid Online System. Bids not submitted on the Bid Online System may be rejected. All bids are subject to the conditions specified herein. Those which do not comply with these conditions are subject to rejection.</p>  |  |  |
| <p>1. EXECUTION OF BID: Bid must be submitted online by an authorized representative.</p>  |  |  |
| <p>2. NO BID: If not submitting a bid, respond by indicating no-bid using bid online and explain the reason in the space provided for comments.</p>  |  |  |
| <p>3. BID OPENING: Shall be public on the date and at the hour specified on the bid. It is the bidder's responsibility to assure that his bid is submitted. Bids which for any reason are not so submitted may not be considered. Offers by telegram or telephone are not acceptable. A bid may not be altered after the opening of the bids. NOTE: Bid tabulation will be posted online under the tabulations section of bid online. Bid tabulations will not be provided by telephone.</p>   |  |  |
| <p>4. PRICES, TERMS, &amp; PAYMENT: Firm prices shall be bid and shall include all packing, handling and shipping or delivery charges.</p> <p>A. Discounts: Bidders may offer a cash discount for prompt payment. However, such discounts shall not be considered in determining the lowest net cost for bid evaluation purposes. Discount time will be computed from the date of satisfactory delivery at place of acceptance or from receipt of correct invoice at the office specified, whichever is later.</p> <p>B. Mistakes: Bidders are expected to examine the specifications, delivery schedule, bid prices and all instructions pertaining to supplies and services. Failure to do so will be at bidder's risk. In case of mistake in extension, the unit price will govern.</p> <p>C. Condition &amp; Packaging: It is understood and agreed that any item offered or shipped as a result of this bid shall be new (current model at the time of this bid). All containers shall be suitable for storage or shipment, and all prices shall include standard commercial packaging.</p> <p>D. Safety Standards: Unless otherwise stipulated in the bid, all manufactured items and fabricated assemblies shall comply with applicable requirements of the Occupational Safety and Health Act, and any standards there under, as well as bearing Underwriters Laboratories labels where appropriate.</p> <p>E. Invoicing &amp; Payment: The contractor shall be paid upon submission of properly certified invoices to the City of Columbia Accounting Division, P.O. Box 147, Columbia, S.C. 29217. At the prices stipulated on the contract at the time the order is placed, after delivery and acceptance of goods, less deductions if any, as provided, invoices shall contain the Contract Number and Purchase Order Number. The City of Columbia will not pay invoices submitted from a third party. Invoices shall be submitted by the company shown on the Purchase Order.</p> |  |  |
| <p>5. MANUFACTURER'S NAME &amp; APPROVED EQUIVALENTS: Any manufactures names, trade names, brand names, information and/or catalogue numbers listed in a specification are for information and are not intended to limit competition. The bidder may offer any brand for which he is an authorized representative, which meets or exceeds the specification for any item(s). If bids are based on equivalent products, indicate on the bid form the manufacturer's name and number. Bidder shall submit with his bid, cuts, sketches and descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. The bidder shall also explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. The City of Columbia reserves the right to determine acceptance of item(s) as an approved equivalent. Bids, which do not comply with these requirements, are subject to rejection. Bids lacking any written indication of intent to bid an alternate brand will be received and considered in complete compliance with the specifications as listed on the bid form. The Division of Purchasing is to be notified of any proposed changes in (a) materials used, (b) manufacturing process, or (c) construction. However, changes shall not be binding upon the City unless evidenced by a Change Notice issued and signed by the City Purchasing Agent.</p>   |  |  |

HD Supply  
Waterworks  
lot 1  
only

PURCHASING DIVISION  
1136 WASHINGTON STREET 4<sup>TH</sup> FL.  
COLUMBIA, S.C. 29201

I N V I T A T I O N F O R B I D S

Sealed bids for Water Meters Annual Bid for FY 2015-2016 with a 1 year optional term through 2016/2017 is subject to the conditions, and all provisions, etc., set forth herein and attached, will be received electronically using Bid Online until 11:00 AM Sept 17, 2015 then publicly opened and read. The commodities and/or services must be furnished as described and specified, delivered (FOB Destination) to Water Distribution, 2910 Colonial Drive, Columbia SC 29203.

All bid prices must include all costs of transportation to the required destination.

Bid No. 010-15-16

By: Michelle Novak Buyer  
Michelle Novak

| QUANTITIES/COMMODITIES,<br>OR SERVICES | UNIT PRICE<br>DOLLAR CENTS | TOTAL<br>DOLLAR CENTS |
|--|----------------------------|-----------------------|
|--|----------------------------|-----------------------|

The City of Columbia is requesting bids from qualified bidders for Water Meters Annual Bid fiscal year 2015-2016. The initial contract term will extend for approximately eight (8) months and terminate: June 30, 2016 with an additional one (1) year renewal option not to exceed June 30, 2017 per the attached specifications terms and conditions and special instructions. All awarded contract prices will remain in effect throughout the initial City of Columbia's fiscal term year: ex. (Date of award - 6/30/16) any adjustments will be based on CPI. Per the attached specifications, No substitutions or alternatives will be considered. BID AS SPECIFIED. AWARD BY LOT: Award will be made by complete lot(s).

→ LOT #1 Neptune®, Sensus®, Badger®,  
and Hersey® only, per attached  
quantities and specifications

\$ 147,040.<sup>00</sup>  
Lot 1 Total

LOT #2 Neptune®, Sensus®, Badger®  
only, per attached quantities and  
specifications

\$ 76,536.<sup>00</sup>  
Lot 2 Total

LOT #3 Neptune®, Sensus®, Hersey®  
and Badger® only, per attached  
quantities and specifications

\$ NEPTUNE Bidding Direct  
Lot 3 Total

Lots

PLEASE NOTE, ACCORDING TO SECTION 1417 OF NSF61, ALL ITEMS NEED TO BE LEAD FREE. PLEASE SEE:

[http://www.epa.gov/safewater/lead/pdfs/Questions About Section 1417 NSF Standard.pdf](http://www.epa.gov/safewater/lead/pdfs/Questions%20About%20Section%201417%20NSF%20Standard.pdf)

|   |                     | <u>EACH</u>               | <u>/ TOTAL</u>            |
|---|---------------------|---------------------------|---------------------------|
| <u>LOT 1 - Neptune, Sensus, Badger, and Hersev only</u> |                     |                           |                           |
| 4,000 ea - 5/8" x 3/4" Water meters, displacement type  | TRADE-IN<br>\$ 4.00 | \$ 31.74                  | \$ 126,960. <sup>00</sup> |
| 250 ea - 1" Water meters, displacement type             | \$ 8.00             | \$ 80.32                  | \$ 20,080. <sup>00</sup>  |
| Lot 1 Total   |                     | \$ 147,040. <sup>00</sup> |                           |

\*TRADE-IN ALLOWANCE: Manufacturers or vendors must submit in writing a trade-in allowance to be credited to the City of Columbia on all obsolete meters removed during the time frame of this contract, by size.

|   |                   |                          |              |
|---|-------------------|--------------------------|--------------|
| <u>LOT 2 - Neptune, Sensus, Badger only</u> |                   |                          |              |
| 150 ea - 1 1/2" Water meters, displacement  | TRADE-IN<br>10.00 | \$ 215.25                | \$ 32,287.50 |
| 150 ea - 2" Water meters, displacement      | 14.50             | \$ 294.99                | \$ 44,248.50 |
| Lot 2 Total                                 |                   | \$ 76,536. <sup>00</sup> |              |

\*TRADE-IN ALLOWANCE: Manufacturers or vendors must submit in writing a trade-in allowance to be credited to the City of Columbia on all obsolete meters removed during the time frame of this contract, by size.

|  |                            |          |          |
|--|----------------------------|----------|----------|
| <u>LOT 3 - Neptune, Sensus, Hersev and Badger only</u> |                            |          |          |
| 20 ea - 4" Fire Service Protector meter, combination   | * NEPTUNE BIDDING DIRECT * |          |          |
| 50 ea - 6" Fire Service Protector meter, combination   |                            | \$ _____ | \$ _____ |
| 10 ea - 8" Fire Service Protector meter, combination   |                            | \$ _____ | \$ _____ |
| 2 ea - 10" Fire Service Protector meter, combination   |                            | \$ _____ | \$ _____ |
| Lot 3 Total  |                            | \$ _____ |          |

\*TRADE-IN ALLOWANCE: Vendor must submit a schedule of trade-in allowance on all combination type meters.

United Utilities - lot 2 Award only

|   |  |
|---|--|
| <b>Submit Responses Online using the City of<br/>Columbia's Bid Online</b><br>Phone Number: (803)545-3470 | <b>CITY OF COLUMBIA<br/>INVITATION TO BID<br/>BIDDER ACKNOWLEDGEMENT</b> |
|---|--|

|                         |  |                   |
|-------------------------|--|-------------------|
| Date: September 8, 2015 | Bids will be opened at 11:00 A.M. on<br>9/17/15 and may not be withdrawn within<br>60 days after such date and time. | Bid No: 010-15-16 |
|-------------------------|--|-------------------|

|  |                    |
|--|--------------------|
| Bid Title: Water Meters Annual Bid for FY 2015-2016<br>Vendor Name: UNITED UTILITIES<br>Vendor Mailing Address: 528 ALMAVILLE ROAD<br>City-State-Zip: SMYRNA, TN 37167<br>Telephone No: 888-358-0815<br>Fax No: 615-459-8898 | Reason For No Bid: |
|--|--------------------|

|  |   |
|--|---|
| I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same materials, supplies, or equipment, and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of the bid and certify that I am authorized to submit this bid. In submitting a bid to an agency of the City of Columbia, the bidder offers and agrees that if the bid is accepted, the bidder will convey, sell, assign or transfer to the City of Columbia all rights, title, interest in and to all causes of action it may now or hereafter acquire under the Anti-trust laws of the United States and the State of South Carolina for price fixing relating to the particular commodities or services purchased or acquired by the City of Columbia. At the discretion of the City of Columbia, such assignment shall be made and become effective at the time the purchasing agency tenders final payment to the bidder. | <br>AUTHORIZED SIGNATURE (MANUAL)<br>THERESA M. SZAFRANSKI, ASSISTANT SECRETARY<br>AUTHORIZED SIGNATURE/TITLE (TYPED)<br>bids@badgermeter.com<br>E-MAIL ADDRESS |
|--|---|

**General Conditions**

Electronic Bids: All bids must be submitted using the Bid Online System. Bids not submitted on the Bid Online System may be rejected. All bids are subject to the conditions specified herein. Those which do not comply with these conditions are subject to rejection.

1. EXECUTION OF BID: Bid must be submitted online by an authorized representative.
2. NO BID: If not submitting a bid, respond by indicating no-bid using bid online and explain the reason in the space provided for comments.
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  - A. Discounts: Bidders may offer a cash discount for prompt payment. However, such discounts shall not be considered in determining the lowest net cost for bid evaluation purposes. Discount time will be computed from the date of satisfactory delivery at place of acceptance or from receipt of correct invoice at the office specified, whichever is later.
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  - C. Condition & Packaging: It is understood and agreed that any item offered or shipped as a result of this bid shall be new (current model at the time of this bid). All containers shall be suitable for storage or shipment, and all prices shall include standard commercial packaging.
  - D. Safety Standards: Unless otherwise stipulated in the bid, all manufactured items and fabricated assemblies shall comply with applicable requirements of the Occupational Safety and Health Act, and any standards there under, as well as bearing Underwriters Laboratories labels where appropriate.
  - E. Invoicing & Payment: The contractor shall be paid upon submission of properly certified invoices to the City of Columbia Accounting Division, P.O. Box 147, Columbia, S.C. 29217. At the prices stipulated on the contract at the time the order is placed, after delivery and acceptance of goods, less deductions if any, as provided, invoices shall contain the Contract Number and Purchase Order Number. The City of Columbia will not pay invoices submitted from a third party. Invoices shall be submitted by the company shown on the Purchase Order.
5. MANUFACTURER'S NAME & APPROVED EQUIVALENTS: Any manufactures names, trade names, brand names, information and/or catalogue numbers listed in a specification are for information and are not intended to limit competition. The bidder may offer any brand for which he is an authorized representative, which meets or exceeds the specification for any item(s). If bids are based on equivalent products, indicate on the bid form the manufacturer's name and number. Bidder shall submit with his bid, cuts, sketches and descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. The bidder shall also explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. The City of Columbia reserves the right to determine acceptance of item(s) as an approved equivalent. Bids, which do not comply with these requirements, are subject to rejection. Bids lacking any written indication of intent to bid an alternate brand will be received and considered in complete compliance with the specifications as listed on the bid form. The Division of Purchasing is to be notified of any proposed changes in (a) materials used, (b) manufacturing process, or (c) construction. However, changes shall not be binding upon the City unless evidenced by a Change Notice issued and signed by the City Purchasing Agent.

*United  
 Utilities  
 Response*

PURCHASING DIVISION  
 1136 WASHINGTON STREET 4<sup>TH</sup> FL.  
 COLUMBIA, S.C. 29201

I N V I T A T I O N F O R B I D S

Sealed bids for **Water Meters Annual Bid for FY 2015-2016** with a 1 year optional term through 2016/2017 is subject to the conditions, and all provisions, etc., set forth herein and attached, will be received electronically using Bid Online until 11:00 AM **Sept 17, 2015** then publicly opened and read. The commodities and/or services must be furnished as described and specified, delivered (FOB Destination) to **Water Distribution, 2910 Colonial Drive, Columbia SC 29203.**

All bid prices must include all costs of transportation to the required destination.

Bid No. 010-15-16

By: Michelle Novak Buyer  
 Michelle Novak

| QUANTITIES/COMMODITIES,<br>OR SERVICES | UNIT PRICE<br>DOLLAR CENTS | TOTAL<br>DOLLAR CENTS |
|--|----------------------------|-----------------------|
|--|----------------------------|-----------------------|

The City of Columbia is requesting bids from qualified bidders for Water Meters Annual Bid fiscal year 2015-2016. The initial contract term will extend for approximately eight (8) months and terminate: June 30, 2016 with an additional one (1) year renewal option not to exceed June 30, 2017 per the attached specifications terms and conditions and special instructions. All awarded contract prices will remain in effect throughout the initial City of Columbia's fiscal term year: ex. (Date of award - 6/30/16) any adjustments will be based on CPI. Per the attached specifications, **No substitutions or alternatives will be considered. BID AS SPECIFIED. AWARD BY LOT: Award will be made by complete lot(s).**

LOT #1 Neptune®, Sensus®, Badger®, and Hersey® **only**, per attached quantities and specifications

\$ 148,625.00  
 Lot 1 Total

→ LOT #2 Neptune®, Sensus®, Badger® **only**, per attached quantities and specifications

\$ 76,350.00  
 Lot 2 Total

LOT #3 Neptune®, Sensus®, Hersey® and Badger® **only**, per attached quantities and specifications

\$ 480,200.00  
 Lot 3 Total

*United Utilities  
 Response  
 Lot 2  
 Award*

Lots

PLEASE NOTE, ACCORDING TO SECTION 1417 OF NSF61, ALL ITEMS NEED TO BE LEAD FREE. PLEASE SEE:

[http://www.epa.gov/safewater/lead/pdfs/Questions About Section 1417 NSF Standard.pdf](http://www.epa.gov/safewater/lead/pdfs/Questions%20About%20Section%201417%20NSF%20Standard.pdf)

|   | <u>EACH</u>                       | <u>/ TOTAL</u> |
|---|-----------------------------------|----------------|
| <b><u>LOT 1 – Neptune, Sensus, Badger, and Hersev only</u></b>                            |                                   |                |
| 4,000 ea – 5/8" x 3/4" Water meters, displacement type<br>RCDL MODEL LP W/ LOCAL REGISTER | \$ 31.25                          | \$ 125,000.00  |
|   | TRADE IN: \$2.00 CREDIT PER METER |                |
| 250 ea – 1" Water meters, displacement type<br>RCDL MODEL 55 W/ LOCAL REGISTER            | \$ 94.50                          | \$ 23,625.00   |
|   | TRADE IN: \$5.00 CREDIT PER METER |                |
| <b>Lot 1 Total</b>  | <b>\$ 148,625.00</b>              |                |
|   | LOT 1 SALES TAX(8%) \$ 11,890.00  |                |

\*TRADE-IN ALLOWANCE: Manufacturers or vendors must submit in writing a trade-in allowance to be credited to the City of Columbia on all obsolete meters removed during the time frame of this contract, by size.

➤ **LOT 2 – Neptune, Sensus, Badger only**

|  |                                    |              |
|--|------------------------------------|--------------|
| 150 ea – 1 1/2" Water meters, displacement<br>RCDL MODEL 120 W/ LOCAL REGISTER | \$ 215.00                          | \$ 32,250.00 |
|  | TRADE IN: \$11.00 CREDIT PER METER |              |
| 150 ea – 2" Water meters, displacement<br>RCDL MODEL 170 W/ LOCAL REGISTER     | \$ 294.00                          | \$ 44,100.00 |
|  | TRADE IN: \$20.00 CREDIT PER METER |              |
| <b>Lot 2 Total</b>   | <b>\$ 76,350.00</b>                |              |
|  | LOT 2 SALES TAX(8%) \$ 6,108.00    |              |

\*TRADE-IN ALLOWANCE: Manufacturers or vendors must submit in writing a trade-in allowance to be credited to the City of Columbia on all obsolete meters removed during the time frame of this contract, by size.

**LOT 3 – Neptune, Sensus, Hersev and Badger only**

|   |                                  |               |
|---|----------------------------------|---------------|
| 20 ea – 4" Fire Service Protector meter, combination<br>4"RCDL FSAA W/ HR-E & BADGER TOUCH, PIT, 25' OF WIRE  | \$ 4,300.00                      | \$ 86,000.00  |
| 50 ea – 6" Fire Service Protector meter, combination<br>6"RCDL FSAA W/ HR-E & BADGER TOUCH, PIT, 25' OF WIRE  | \$ 5,800.00                      | \$ 290,000.00 |
| 10 ea – 8" Fire Service Protector meter, combination<br>8"RCDL FSAA W/ HR-E & BADGER TOUCH, PIT, 25' OF WIRE  | \$ 8,350.00                      | \$ 83,500.00  |
| 2 ea – 10" Fire Service Protector meter, combination<br>10"RCDL FSAA W/ HR-E & BADGER TOUCH, PIT, 25' OF WIRE | \$ 10,350.00                     | \$ 20,700.00  |
| <b>Lot 3 Total</b>  | <b>\$ 480,200.00</b>             |               |
|   | LOT 3 SALES TAX(8%) \$ 38,416.00 |               |

\*TRADE-IN ALLOWANCE: Vendor must submit a schedule of trade-in allowance on all combination type meters. N/A FOR LOT 3

*Neptune Technology Group - Lot #3 Only*

|  |  |   |  |
|--|--|---|--|
| <p>Submit Responses Online using the City of Columbia's Bid Online<br/>Phone Number: (803)545-3470</p>   |  | <p>CITY OF COLUMBIA<br/>INVITATION TO BID<br/>BIDDER ACKNOWLEDGEMENT</p>  |  |
| <p>Date: September 8, 2015</p>   |  | <p>Bids will be opened at 11:00 A.M. on 9/17/15 and may not be withdrawn within 60 days after such date and time.</p>   |  |
| <p>Bid Title: Water Meters Annual Bid for FY 2015-2016</p>   |  | <p>Reason For No Bid:</p>   |  |
| <p>Vendor Name: Neptune Technology Group Inc.</p>  |  |   |  |
| <p>Vendor Mailing Address: 1600 Alabama Hwy 229</p>  |  |   |  |
| <p>City-State-Zip: Tallassee, AL 36078</p>   |  |   |  |
| <p>Telephone No: 334-283-6555</p>  |  |   |  |
| <p>Fax No: 334-283-7380</p>  |  |   |  |
| <p>I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same materials, supplies, or equipment, and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of the bid and certify that I am authorized to submit this bid. In submitting a bid to an agency of the City of Columbia, the bidder offers and agrees that if the bid is accepted, the bidder will convey, sell, assign or transfer to the City of Columbia all rights, title, interest in and to all causes of action it may now or hereafter acquire under the Anti-trust laws of the United States and the State of South Carolina for price fixing relating to the particular commodities or services purchased or acquired by the City of Columbia. At the discretion of the City of Columbia, such assignment shall be made and become effective at the time the purchasing agency tenders final payment to the bidder.</p>  |  | <p><i>Lawrence M. Russo</i><br/>AUTHORIZED SIGNATURE (MANUAL)</p> <p><b>Lawrence M. Russo, VP, Finance</b><br/>AUTHORIZED SIGNATURE/TITLE (TYPED)</p> <p><b>lrusso@neptunetg.com</b><br/>E-MAIL ADDRESS</p> |  |
| <p><b>General Conditions</b></p>   |  |   |  |
| <p>Electronic Bids: All bids must be submitted using the Bid Online System. Bids not submitted on the Bid Online System may be rejected. All bids are subject to the conditions specified herein. Those which do not comply with these conditions are subject to rejection.</p>  |  |   |  |
| <p>1. EXECUTION OF BID: Bid must be submitted online by an authorized representative.</p>  |  |   |  |
| <p>2. NO BID: If not submitting a bid, respond by indicating no-bid using bid online and explain the reason in the space provided for comments.</p>  |  |   |  |
| <p>3. BID OPENING: Shall be public on the date and at the hour specified on the bid. It is the bidder's responsibility to assure that his bid is submitted. Bids which for any reason are not so submitted may not be considered. Offers by telegram or telephone are not acceptable. A bid may not be altered after the opening of the bids. NOTE: Bid tabulation will be posted online under the tabulations section of bid online. Bid tabulations will not be provided by telephone.</p>   |  |   |  |
| <p>4. PRICES, TERMS, &amp; PAYMENT: Firm prices shall be bid and shall include all packing, handling and shipping or delivery charges.</p> <p>A. Discounts: Bidders may offer a cash discount for prompt payment. However, such discounts shall not be considered in determining the lowest net cost for bid evaluation purposes. Discount time will be computed from the date of satisfactory delivery at place of acceptance or from receipt of correct invoice at the office specified, whichever is later.</p> <p>B. Mistakes: Bidders are expected to examine the specifications, delivery schedule, bid prices and all instructions pertaining to supplies and services. Failure to do so will be at bidder's risk. In case of mistake in extension, the unit price will govern.</p> <p>C. Condition &amp; Packaging: It is understood and agreed that any item offered or shipped as a result of this bid shall be new (current model at the time of this bid). All containers shall be suitable for storage or shipment, and all prices shall include standard commercial packaging.</p> <p>D. Safety Standards: Unless otherwise stipulated in the bid, all manufactured items and fabricated assemblies shall comply with applicable requirements of the Occupational Safety and Health Act, and any standards there under, as well as bearing Underwriters Laboratories labels where appropriate.</p> <p>E. Invoicing &amp; Payment: The contractor shall be paid upon submission of properly certified invoices to the City of Columbia Accounting Division, P.O. Box 147, Columbia, S.C. 29217. At the prices stipulated on the contract at the time the order is placed, after delivery and acceptance of goods, less deductions if any, as provided, invoices shall contain the Contract Number and Purchase Order Number. The City of Columbia will not pay invoices submitted from a third party. Invoices shall be submitted by the company shown on the Purchase Order.</p> |  |   |  |
| <p>5. MANUFACTURER'S NAME &amp; APPROVED EQUIVALENTS: Any manufacturer's names, trade names, brand names, information and/or catalogue numbers listed in a specification are for information and are not intended to limit competition. The bidder may offer any brand for which he is an authorized representative, which meets or exceeds the specification for any item(s). If bids are based on equivalent products, indicate on the bid form the manufacturer's name and number. Bidder shall submit with his bid, cuts, sketches and descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. The bidder shall also explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. The City of Columbia reserves the right to determine acceptance of item(s) as an approved equivalent. Bids, which do not comply with these requirements, are subject to rejection. Bids lacking any written indication of intent to bid an alternate brand will be received and considered in complete compliance with the specifications as listed on the bid form. The Division of Purchasing is to be notified of any proposed changes in (a) materials used, (b) manufacturing process, or (c) construction. However, changes shall not be binding upon the City unless evidenced by a Change Notice issued and signed by the City Purchasing Agent.</p>   |  |   |  |

*Neptune  
Technology  
Group*  
"Lot 3 only"

**Lots**

PLEASE NOTE, ACCORDING TO SECTION 1417 OF NSF61, ALL ITEMS NEED TO BE LEAD FREE. PLEASE SEE:

[http://www.epa.gov/safewater/lead/pdfs/Questions\\_About\\_Section\\_1417\\_NSF\\_Standard.pdf](http://www.epa.gov/safewater/lead/pdfs/Questions_About_Section_1417_NSF_Standard.pdf)

|  | <u>EACH</u>      | <u>/ TOTAL</u> |
|--|------------------|----------------|
| <b><u>LOT 1 – Neptune, Sensus, Badger, and Hersey only</u></b> |                  |                |
| 4,000 ea – 5/8" x 3/4" Water meters, displacement type         | \$ _____         | \$ _____       |
| 250 ea – 1" Water meters, displacement type                    | \$ _____         | \$ _____       |
| <b>Lot 1 Total</b>   | \$ <u>No bid</u> |                |

\*TRADE-IN ALLOWANCE: Manufacturers or vendors must submit in writing a trade-in allowance to be credited to the City of Columbia on all obsolete meters removed during the time frame of this contract, by size.

|  |                  |          |
|--|------------------|----------|
| <b><u>LOT 2 – Neptune, Sensus, Badger only</u></b> |                  |          |
| 150 ea – 1 1/2" Water meters, displacement         | \$ _____         | \$ _____ |
| 150 ea – 2" Water meters, displacement             | \$ _____         | \$ _____ |
| <b>Lot 2 Total</b>                                 | \$ <u>No bid</u> |          |

\*TRADE-IN ALLOWANCE: Manufacturers or vendors must submit in writing a trade-in allowance to be credited to the City of Columbia on all obsolete meters removed during the time frame of this contract, by size.

|   |                      |               |
|---|----------------------|---------------|
| <b><u>→ LOT 3 – Neptune, Sensus, Hersey and Badger only</u></b> |                      |               |
| 20 ea – 4" Fire Service Protector meter, combination            | \$ 3,225.50          | \$ 64,510.00  |
| 50 ea – 6" Fire Service Protector meter, combination            | \$ 4,298.50          | \$ 214,925.00 |
| 10 ea – 8" Fire Service Protector meter, combination            | \$ 6,000.50          | \$ 60,005.00  |
| 2 ea – 10" Fire Service Protector meter, combination            | \$ 7,502.00          | \$ 15,004.00  |
| <b>Lot 3 Total</b>  | \$ <u>354,444.00</u> |               |

\*TRADE-IN ALLOWANCE: Vendor must submit a schedule of trade-in allowance on all combination type meters.

PURCHASING DIVISION  
1136 WASHINGTON STREET 4<sup>TH</sup> FL.  
COLUMBIA, S.C. 29201

Neptune  
Technology  
Group

I N V I T A T I O N F O R B I D S

Sealed bids for Water Meters Annual Bid for FY 2015-2016 with a 1 year optional term through 2016/2017 is subject to the conditions, and all provisions, etc., set forth herein and attached, will be received electronically using Bid Online until 11:00 AM Sept 17, 2015 then publicly opened and read. The commodities and/or services must be furnished as described and specified, delivered (FOB Destination) to Water Distribution, 2910 Colonial Drive, Columbia SC 29203.

lot  
#3  
only

All bid prices must include all costs of transportation to the required destination.

Bid No. 010-15-16

By: Michelle Novak Buyer  
Michelle Novak

| QUANTITIES/COMMODITIES,<br>OR SERVICES | UNIT PRICE<br>DOLLAR CENTS | TOTAL<br>DOLLAR CENTS |
|--|----------------------------|-----------------------|
|--|----------------------------|-----------------------|

The City of Columbia is requesting bids from qualified bidders for Water Meters Annual Bid fiscal year 2015-2016. The initial contract term will extend for approximately eight (8) months and terminate: June 30, 2016 with an additional one (1) year renewal option not to exceed June 30, 2017 per the attached specifications terms and conditions and special instructions. All awarded contract prices will remain in effect throughout the initial City of Columbia's fiscal term year: ex. (Date of award - 6/30/16) any adjustments will be based on CPI. Per the attached specifications, **No substitutions or alternatives will be considered. BID AS SPECIFIED. AWARD BY LOT: Award will be made by complete lot(s).**

LOT #1 Neptune®, Sensus®, Badger®,  
and Hersey® only, per attached  
quantities and specifications

\$ No bid  
Lot 1 Total

LOT #2 Neptune®, Sensus®, Badger®  
only, per attached quantities and  
specifications

\$ No bid  
Lot 2 Total

→ LOT #3 Neptune®, Sensus®, Hersey®  
and Badger® only, per attached  
quantities and specifications

\$ 354,444.00  
Lot 3 Total