



**CITY OF COLUMBIA**  
**AGENDA MEMORANDUM**

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**MEETING DATE:** July 19, 2016

**DEPARTMENT:** Purchasing

**FROM:** *Sandra Wright, Purchasing Agent*

**SUBJECT:** Contract Renewal, Police Uniforms - RFP #00005-12-13

**FINANCIAL IMPACT:**

**ORIGINAL BUDGET:** \$175,000.00

I respectfully request City Council's approval for the contract renewal for Police Uniforms, Fiscal Year July 2016 through June 2017 as requested by the Police Department. This is Year two of two annual options to extend stated in the original contract with Wright Johnston, RFP #00005-12-13.

I ask that you seek Council's approval to continue the contract renewal with Wright Johnston, at an amount not to exceed the following cost.

| Qty.  | Description | Total Extended Amount |
|-------|-------------|-----------------------|
| 1 Lot | Uniforms    | \$175,000.00          |
|       |             |                       |

Wright Johnston is located in Columbia, SC 29201.

This will be charged as follows:

Police Department/Police Administrative Services - Uniforms and Clothing  
1012402-624100 \$175,000.00

**ATTACHMENTS:**

- Signed Contract Renewal Letter - Police Uniforms (PDF)
- Original Award Info-Police Uniforms RFP#00005-12-13 (PDF)



We Are Columbia

May 2, 2016

Mr. Clay Johnston  
Wright Johnston  
601 Taylor Street  
Columbia, SC 29201

Re: Contract Renewal, RFP 00005-12-13, Police Uniforms

Dear Mr. Johnston:

The current awarded period on above referenced contract will expire on June 30, 2016. There is a provision for an extension in this contract for two (2) additional one (1) year annual option to extend thru June 30, 2018. I am inquiring to see if you would be interested in extending the contract, noted for an additional one (1) year period, July 1, 2016 to June 30, 2017.

Please annotate on the bottom of this letter, with your signature and date, as to whether you are interested or not in extending the contract for the first optional year, ending June 30, 2017, at the current price as outlined in RFP 00005-12-13 with the same terms and conditions. Further, the City of Columbia retains the right to increase or decrease quantities as needed.

Also, please e-mail a copy of this signed letter back to our office no later than 5:00 PM on Monday, May 9, 2016. In addition, please mail the *original* signed version of this letter back to me while retaining a *copy* for your files.

I am looking forward to your response.

G. WILLIAM HENRY II, BUYER  
City of Columbia Purchasing Division  
1136 Washington Street, 4<sup>th</sup> Floor  
Columbia, SC 29201  
Phone: 803-545-3474 Fax: 803-733-8408  
Email: gwhenry@columbiasc.net

I agree to extend the current contract (RFP 00005-12-13), for the first optional year, ending June 30, 2017 at the current rate per year and the same terms and conditions.

Yes  No

Clay Johnston  
Signature/Date

CLAY JOHNSTON  
Printed Name of Signer

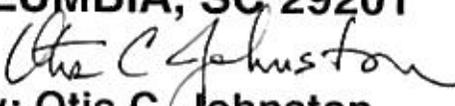
Comments: We look forward to doing business  
with the City again!

REQUEST FOR PROPOSAL TO PROVIDE UNIFORMS  
AND ACCESSORIES FOR  
THE COLUMBIA POLICE DEPARTMENT

RFP# 00005-12-13

SUBMITTED BY:

**WRIGHT- JOHNSTON UNIFORMS**  
**601 TAYLOR STREET**  
**COLUMBIA, SC 29201**

  
By: Otis C. Johnston

October 21, 2012

Cell Phone: 803-446-9448

E-Mail Address: [clay@wrightjohnstonuniforms.com](mailto:clay@wrightjohnstonuniforms.com)

Enclosed Find:

Executive Summary  
Respondent's Profile, Relevant Experience  
And Qualifications  
Contractor's Recommendations to The Statement of Work  
Proposed Costs Template A & B  
Appendix III & IV  
Checklist

## EXECUTIVE SUMMARY AND RESPONDENT'S PROFILE, RELEVANT EXPERIENCE AND QUALIFICATIONS

Wright-Johnston, Inc. was founded in 1937 as a men's clothing store at 1330 Main Street in Columbia, South Carolina. In the early 1970's, the company began selling public safety uniforms, eventually phasing out of the clothing business altogether. Wright-Johnston is now selling public safety uniforms exclusively so as to devote 100% of its resources and experience toward the satisfaction of its many customers throughout South Carolina.

In 2001, to better serve its customers, Wright-Johnston, Inc. moved into a 20,000 square foot warehouse facility at 601 Taylor Street. Centrally located in the heart of Columbia's central business district, the new store is located in close proximity to the department involved in this RFP and offers ease of access and free on-site parking. There are 10 employees on staff that are well trained and familiar with the needs and procedures of the uniform business. Wright-Johnston has several veteran employees that have been on staff for over 10 years. Included in the staff are 2 full time tailors that are prepared to immediately fit and alter items for the department as necessary. The entire staff at Wright-Johnston is committed to giving the best service possible and of providing the best products available to its customers.

The management philosophy is a simple one: The customer is always right. This belief is one that a satisfied customer is individually the most important part of the success of this

business. Great strides are taken to ensure that each customer's experience- from walking into the store for the first time- to returning throughout their career for additional needs- is a rewarding and professional one.

Wright-Johnston offers walk-in service, at the convenience of the customer. The liberal store hours (8:30-5:00 M-F) will accommodate most customers but in emergencies or upon special needs, additional hours of operation are available. A trained, experienced staff with the care and knowledge of seasoned veterans will fit customers.

The Company carries an extremely large inventory of stock uniforms whereby a new employee can try on the actual department's uniform he/she will be wearing on duty. With 2 tailors on premise, necessary measurements and alterations can be performed at once with same day service where needed, or in a 2-3 day time period.

#### UNIFORM DELIVERY TIMEFRAME/INVENTORY

Inventory control consists of maintaining a 6 to 8 month estimated usage at all times for this department. (This estimate of usage is based on past history in servicing this department.) With Wright Johnston's new location in the central business district and its 20,000 square feet of space, an in-house inventory that can fill the department's needs during the 6 to 8 month period will be constantly maintained.

Additionally, with 4 to 5 employees on the floor at all times, each department's employee can come into the store and be

fitted for that particular uniform as needed for same day service, if necessary. Larger sizes may take longer for alterations.

All new employees will be instructed and trained upon their arrival as to the type of their department's uniform and will be personally directed to each of the areas in the store's showroom, including the specific uniform, type of shoes, belts, accessories, etc., of each individual department.

Wright-Johnston is ready to implement the procedures of this department immediately- from awarding the contract to maintaining the majority of stock items for the department in the store.

Upon notification of a need by the department, the delivery will be made as per each particular request. In emergencies an employee can be fitted and on duty in 2-3 hours. Uniforms can be picked up by the department from the store or delivered to the department by a Wright-Johnston representative.

#### PERFORMANCE HISTORY OF OFFEROR

Wright-Johnston was established in 1937 and has been in the public safety business since the early 1970's. There are 10 experienced professionals on staff with 2 professionally qualified tailors. It is a full service uniform supplier and has the ability and resources to maintain large quantities of uniforms on site and in stock at all times. The Company has excellent financial relationships with all of its suppliers and is

considered one of the most competent uniform distributors in the southeast.

It is the belief of Wright-Johnston that the public safety uniform business is an extremely service oriented industry and is totally committed to "service after the sale".

### CONTACT REPRESENTATIVES

Clay Johnston  
President/Owner

Robert Rutledge  
Store Manager

Wright-Johnston, Inc. Uniforms  
601 Taylor Street  
Columbia, SC 29201  
803-799-9448

Website: *www.wrightjohnstonuniforms.com*

### Recommendations to the Statement of Work

It is the intent of Wright-Johnston to measure each of the Department's personnel either at the Department's location or at the store, depending on the wishes of the Department. Exact garments will be provided at all locations for the individuals to try on for a proper fit. These sizes will be recorded for current or future use in providing the proper uniform for each individual.

The time frame to properly measure each person in the Department will vary per individual. However, Wright Johnston representatives will be available at anytime during

normal operating hours to accurately measure and record sizes of each individual.

All items bid are exactly as specified so as to provide the Department with exactly what it wants. Wright Johnston will provide sizes based on industry standards and those offered by each manufacturer as "stock" sizes. Any unusually large or small sizes will be dealt with on an individual basis with the Department. All employees of Wright Johnston are experienced in the needs and requirements of a department the size of the Columbia Police Department and will endeavor to make certain the Department's expectations are met

Wright Johnston will adhere to the requirements of the RFP and looks forward to servicing the uniform needs of the Columbia Police Department.

**REFERENCES:****Reference 1**

| Name of Business, City, County or Agency                      | Street Address   | City & State                                  | Contract Dates                      |
|---|------------------|---|-------------------------------------|
| Columbia Police Dept.   | 1 Justice Square | Columbia, SC.                                 | 1970 thru 2006 +<br>2007 to present |
| Contact   | Title            | Telephone                                     | Email Address                       |
| Rick Hines  | Captain          | 5453571                                       |                                     |
| Description of Work Performed:                                |                  | Contract Amount: \$ 150,000 <sup>00</sup> (+) |                                     |
| Provide uniforms and accessories to the Columbia Police Dept. |                  |   |                                     |
|   |                  |   |                                     |
|   |                  |   |                                     |
|   |                  |   |                                     |

**Reference 2**

| Name of Business, City, County or Agency                           | Street Address              | City & State                                 | Contract Dates  |
|--|-----------------------------|--|-----------------|
| West Columbia Police Dept.   | 200 N. 12 <sup>th</sup> St. | West Columbia, SC.                           | 1970 to present |
| Contact  | Title                       | Telephone                                    | Email Address   |
| Dennis Tyndall   | Chief                       | 7940721                                      |                 |
| Description of Work Performed:                                     |                             | Contract Amount: \$ 20,000 <sup>00</sup> (+) |                 |
| Provide uniforms and accessories to the West Columbia Police Dept. |                             |  |                 |
|  |                             |  |                 |
|  |                             |  |                 |
|  |                             |  |                 |

**Reference 3**

| Name of Business, City, County or Agency                      | Street Address | City & State                                 | Contract Dates  |
|---|----------------|--|-----------------|
| Newberry Police Dept.   | 1507 NANCE ST. | Newberry, SC.                                | 1970 to present |
| Contact   | Title          | Telephone                                    | Email Address   |
| Mike O'Connell  | Lt.            | 803 321 1010                                 |                 |
| Description of Work Performed:                                |                | Contract Amount: \$ 10,000 <sup>00</sup> (+) |                 |
| Provide uniforms and accessories to the Newberry Police Dept. |                |  |                 |
|   |                |  |                 |
|   |                |  |                 |
|   |                |  |                 |

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**VIII. Appendix Information**

- A. Appendix I- Cost Template A and B
- B. Appendix II- References
- C. Appendix III - Local Business Enterprise
- D. Appendix IV- Non Collusion Affidavit

**APPENDIX I - COST TEMPLATE A**

|  |                           |
|--|---------------------------|
| <b>RFP 00005-12-13</b>   |                           |
| <b>POLICE UNIFORMS - COST TEMPLATE</b>   |                           |
| <b>"REGULAR WEAR" UNIFORM PRICING PER EMPLOYEE BY SET</b>  |                           |
| <b>Type of Clothing</b>  |                           |
| <b>POLICE- Approximate number of employees: 405</b>  | <b>Pricing per Person</b> |
| <b>Regular Uniform (Specifications shown on Page 4)</b>  | <b>By Set</b>             |
| Uniform shall contain 4 pair of short sleeve shirts, 4 pair of long sleeve shirts and 8 pairs of pants as specified on page 4. | 970.40                    |
| <b>Type of Clothing</b>  |                           |
| <b>COMMUNITY SAFETY OFFICER- Approximate number of employees: 27</b>   | <b>Pricing per Person</b> |
| <b>Regular Uniform (Specifications shown on Page 4)</b>  | <b>By Set</b>             |
| Uniform shall contain 4 pair of short sleeve shirts, 4 pair of long sleeve shirts and 8 pairs of pants as specified on page 4. | 862.40                    |
| <b>Type of Clothing</b>  |                           |
| <b>ADMINISTRATIVE STAFF- 20 Admin and 80 Sworn</b>   | <b>Pricing per Person</b> |
| <b>Regular Uniform (Specifications shown on Page 4)</b>  | <b>By Set</b>             |
| Uniform shall contain 4 pair of short sleeve shirts, 4 pair of long sleeve shirts and 8 pairs of pants as specified on page 4. | 691.20                    |

Actual quantities purchased may be **MORE OR LESS** than the estimated quantities.

\* S.C. Sales TAX to be added

APPENDIX I -COST TEMPLATE B- (Pages 13-19)

Individual pricing per unit

| RFP 00005-12-13<br>POLICE UNIFORMS - COST TEMPLATE B   |                     |
|--|---------------------|
| UNIT PRICING   |                     |
| Item   | Unit Price<br>EA    |
| 1.) Male- Specifications: Elbeco Prestige Trousers<br>Style: E494<br>Stripe: 1/4" Gold<br>Color: Dark Navy<br>Fabric: 74% Polyester, 25% Worsted Wool, 1% Lycra Serge Weave<br>Weight: 7.61oz./ sq. yard   | 92 <sup>50</sup> —  |
| 2.) Female- Specifications: Elbeco Prestige Trousers<br>Style: E9494LC<br>Stripe: 1/4" Gold<br>Color: Dark Navy<br>Fabric: 74% Polyester, 25% Worsted Wool, 1% Lycra Serge Weave<br>Weight: 7.61oz./ sq. yard  | 92 <sup>50</sup> —  |
| 3.) Specifications: Flying Cross by Fechheimer Brothers Company<br>Style: 34291<br>Stripe: 1/2" Gold<br>Color: Navy Blue<br>Fabric: 55% Polyester, 45% Wool, Serge Weave<br>Weight: 13 -13.5 oz./linear yard   | 92 <sup>50</sup> —  |
| 4.) Male- Specifications: Elbeco Prestige Advance<br>Style: 840 - Long Sleeve<br>Color: White<br>Fabric: 75% Polyester, 25% Worsted Wool<br>Weight: 10.5-11 oz./ Exact Sizing - (Neck/Sleeve Length)<br>Stitched-In Military Creases   | 62 <sup>90</sup> —  |
| 5.) Female- Specifications: Elbeco Prestige Advance<br>Style: 9340LC - Long Sleeve<br>Color: White<br>Fabric: 75% Polyester, 25% Worsted Wool<br>Weight: 10.5-11 oz./ Exact Sizing - (Neck/Sleeve Length)<br>Stitched-In Military Creases  | 62 <sup>90</sup> —  |
| 6.) Specifications: Flying Cross by Fechheimer Brothers Company<br>Style: 34880<br>Color: Navy Blue<br>Fabric: 55% Polyester, 45% Wool, Serge Weave<br>Weight: 13-13.5oz/ linear yard  | 230 <sup>00</sup> — |
| 7.) Specifications: Raeford Style 573-30 and Style 3933-114<br>Permanent Top, Band-Open Comes Covered by Black Patent Leather<br>Style 88, 2 1/8". Snap to be IAn Black Patent Leather. Button to be Silver and<br>or Gold "P" in wreath. Sweatband to be Leather. Cap to have 1 badge | 37 <sup>90</sup> —  |

|  |                                |
|--|--------------------------------|
| eyelet.<br>Color: Dark navy Blue<br>Fabric: 55% Polyester, 45% Worsted Wool, Tropical Weave  |                                |
| 8.) Specifications: Samuel Broome Tie Co.<br>Color: LAPD Blue-To match Trousers<br>Style: #61, Clip On, Four (4) button holes on tail                                      | 4 <sup>95</sup> <sub>-</sub>   |
| 9.) Male- Specifications: Thorogood<br>Color: Black<br>Style: Oxford #834-6130, Sizes 6 to 14  | 112 <sup>00</sup> <sub>-</sub> |
| 10.) Female- Specifications: Thorogood<br>Color: Black<br>Style: Oxford, #534-6047, Sizes 5-10   | 99 <sup>00</sup> <sub>-</sub>  |
| 11.) Male- Specifications: Thorogood<br>Color: High-Gloss Black<br>Style: Oxford Clarino #831-6027, Sizes 7- 14  | 89 <sup>90</sup> <sub>-</sub>  |
| 12.) Specifications: Thorogood Shoes Lo Top<br>Style: 834-6333<br>Color: Black<br>Sizes: 5.5-14  | 112 <sup>00</sup> <sub>-</sub> |
| 13.) Male- Specifications: Thorogood<br>Color: Black Style: #834-6333 Sizes: 7-14  | 112 <sup>00</sup> <sub>-</sub> |
| 14.) Female- Specifications: Thorogood<br>Color: Black Style: #534-6333 Sizes: 5 - 10  | 112 <sup>00</sup> <sub>-</sub> |
| 15.) Male/ Female- Specifications: Thorogood<br>Color: Black<br>Style: Commando, #834-6087, Sizes 6 to 15  | 72 <sup>90</sup> <sub>-</sub>  |
| 16.) Male/ Female- Specifications: Thorogood<br>Color: Black<br>Style: Lightweight Commando Deuce, #834-6087, Sizes 4-14   | 72 <sup>90</sup> <sub>-</sub>  |
| 17.) Male/ Female<br>Specifications: Thorogood<br>Color: Black<br>Style: Commando, #834-6087<br>Sizes 6 to 15  | 72 <sup>90</sup> <sub>-</sub>  |
| 18.) Male- Specifications: Blauer Side Pocket Trousers<br>Style: 8810X<br>Color: Dark Navy<br>Fabric: 65% Polyester, 35% Cotton Fiber Blend<br>Weight: 6.5 oz./square yard | 67 <sup>90</sup> <sub>-</sub>  |
| 19.) Female- Specifications: Blauer Side Pocket Trousers-<br>Style: 8810WX<br>Color: Dark Navy<br>Fabric: 65% Polyester, 35% Cotton Fiber Blend                            | 67 <sup>90</sup> <sub>-</sub>  |

|  |                    |
|--|--------------------|
| Weight: 6.5 oz/square yard   |                    |
| 20.) Male- Specifications: Elbeco Tek 2<br>Cargo Pocket Trouser<br>Style: E614RN<br>Color: Midnight Navy Blue<br>Fabric: 65% Dacron Polyester, 35% Combed Cotton<br>Weight: 7oz        | 67 <sup>90</sup> - |
| 21.) Female- Specifications: Elbeco Tek 2<br>Cargo Pocket Trouser<br>Style: E9614LCN<br>Color: Midnight Navy Blue<br>Fabric: 65% Dacron Polyester, 35% Combed Cotton<br>Weight: 7 oz.  | 67 <sup>90</sup> - |
| 22.) Male- Specifications: TRU-SPEC Response Pants<br>Style: <del>792</del> 1285<br>Color: Dark Navy, Olive Drab<br>Fabric: 65% Poly, 35% Cotton Ripstop                               | 47 <sup>90</sup> - |
| 23.) Male- Specifications: TRU-SPEC BDU Pants<br>Style: <del>800</del> 1060<br>Color: Dark Navy<br>Fabric: 65% Poly, 35% Cotton Rip stop   | 43 <sup>90</sup> - |
| 24.) Male- Specifications: Blauer Side Pocket Trousers<br>Style: 8810X<br>Color: Dark Navy<br>Fabric: 65% Polyester, 35% Cotton Fiber Blend<br>Weight: 6.5 oz./square yard             | 67 <sup>90</sup> - |
| 25.) Female- Specifications: Blauer Side Pocket Trousers<br>Style: 8810WX<br>Color: Dark Navy<br>Fabric: 65% Polyester, 35% Cotton Fiber Blend<br>Weight: 6.5 oz./square yard          | 67 <sup>90</sup> - |
| 26.) Male- Specifications: Elbeco Prestige Trouser<br>Style: E494<br>Color: Dark Navy<br>Fabric: 74% Polyester, 25% Worsted Wool, 1% Lycra Serge Weave<br>Weight: 7.61oz/ sq yard      | 78 <sup>90</sup> - |
| 27.) Female- Specifications: Elbeco Prestige Trouser<br>Style: E9494LC<br>Color: Dark Navy<br>Fabric: 74% Polyester, 25% Worsted Wool, 1% Lycra Serge Weave<br>Weight: 7.61oz/ sq yard | 78 <sup>90</sup> - |

|   |                    |
|---|--------------------|
| <p>28.) Male/Female- Specifications: 5.11 Tactical Duty Pants<br/>         Style: 74251<br/>         Action Waist - Reinforced Seat and Knees<br/>         Color: Khaki<br/>         Fabric: 100% Cotton Canvas<br/>         Weight: 8.5 oz</p>   | 49 <sup>90</sup> - |
| <p>29.) Male/Female- Specifications: 5.11 Taclite Pro Pants<br/>         Style: 74273<br/>         Action Waist – Double Reinforced Seat and Knees<br/>         Color: Khaki- stain and fade resistant<br/>         Fabric: 65% Polyester 35% Cotton Ripstop<br/>         Weight: 6.14 oz</p> | 49 <sup>90</sup> - |
| <p>30.) Male- Specifications: Blauer Shirt - Short Sleeve with Functional Epilate<br/>         Style: 8713X<br/>         Color: Dark Navy Blue<br/>         Fabric: Twill Weave Washable Cotton Blend with 10% Stretch<br/>         Weight: 6.5oz/ sq yard</p>                                | 48 <sup>90</sup> - |
| <p>31.) Female- Specifications: Blauer Shirt - Long Sleeve with Functional Epilate<br/>         Style: 8703WX<br/>         Color: Dark Navy Blue<br/>         Fabric: Twill Weave Washable Cotton Blend with 10% Stretch<br/>         Weight: 6.5oz/ sq yard</p>                              | 57 <sup>90</sup> - |
| <p>32.) Female- Specifications: Blauer Shirt - Short Sleeve with Functional Epilate<br/>         Style: 8713W<del>X</del><br/>         Color: Dark Navy Blue<br/>         Fabric: Twill Weave Washable Cotton Blend with 10% Stretch<br/>         Weight: 6.5oz/ sq yard</p>                  | 48 <sup>90</sup> - |
| <p>33.) Male/ Female- Long Sleeve with Functional Epilate<br/>         Specifications: Elbeco Tek 2<br/>         Style: G974N<br/>         Color: Midnight Navy Blue<br/>         Fabric: 65% Fortrel Polyester, 35% Combed Cotton<br/>         Weight: 7 oz</p>                              | 57 <sup>90</sup> - |
| <p>34.) Male/Female- Short Sleeve with Functional Epilate<br/>         Specifications: Elbeco Tek 2<br/>         Style: G964N<br/>         Color: Midnight Navy Blue<br/>         Fabric: 65% Fortrel Polyester, 35% Combed Cotton<br/>         Weight: 7 oz</p>                              | 57 <sup>90</sup> - |
| <p>35.) Male- Specifications: TRU-SPEC Response Shirt with Functional Epilate<br/>         Style: <del>792</del> 1284 - Long Sleeve<br/>         Color Dark Navy, Olive Drab</p>  | 47 <sup>90</sup> - |

|   |                    |
|---|--------------------|
| Fabric: 65% Poly, 35% cotton Ripstop  |                    |
| 36.) Male- Long Sleeve with Functional Epilate<br>Specifications: TRU-SPEC BDU Shirt<br>Style: 600 - Long Sleeve<br>Color Dark Navy<br>Fabric: 65% Poly, 35% cotton Ripstop                             | 47 <sup>90</sup> - |
| 37.) Male-Long Sleeve<br>Specifications: Flying Cross<br>Style: 45W6625 - Long Sleeve<br>Color: Medium Blue<br>Fabric: 65% Dacron Polyester, 35% Rayon<br>Weight: 10-10.5oz/ linear yard                | 62 <sup>90</sup> - |
| 38.) Male- Short Sleeve<br>Specifications: Flying Cross<br>Style: 95R6625 - Short Sleeve<br>Color: Medium Blue<br>Fabric: 65% Dacron Polyester, 35% Rayon<br>Weight: 10-10.5oz/ linear yard             | 54 <sup>90</sup> - |
| 39.) Female- Long Sleeve<br>Specifications: Flying Cross<br>Style: 102W6625 - Long Sleeve<br>Color: Medium Blue<br>Fabric: 65% Dacron Polyester, 35% Rayon<br>Weight: 10-10.5oz/ linear yard            | 62 <sup>90</sup> - |
| 40.) Female- Short Sleeve<br>Specifications: Flying Cross - Female<br>Style: 152R6625 - Short Sleeve<br>Color: Medium Blue  | 54 <sup>90</sup> - |
| 41.) Male- Long Sleeve<br>Specifications: Flying Cross<br>Style: 35W5435 - Long Sleeve<br>Color: Marine Blue<br>Fabric: 65% Dacron Polyester, 35% Combed Cotton<br>Weight: 4.0 - 4.25 oz /square yard   | 41 <sup>90</sup> - |
| 42.) Male- Short Sleeve<br>Specifications: Flying Cross<br>Style: 85R5435 - Short Sleeve<br>Color: Marine Blue<br>Fabric: 65% Dacron Polyester, 35% Combed Cotton<br>Weight: 4.0 - 4.25 oz /square yard | 37 <sup>90</sup> - |
| 43.) Female- Long Sleeve<br>Specifications: Flying Cross<br>Style: 126R5435 - Long Sleeve<br>Color: Marine Blue   | 41 <sup>90</sup> - |

|  |                    |
|--|--------------------|
| Fabric: 65% Dacron Polyester, 35% Combed Cotton<br>Weight: 4.0 - 4.25 oz/square yard   |                    |
| 44.) Female- Short Sleeve<br>Specifications: Flying Cross<br>Style: 176R5435 - Short Sleeve<br>Color: Marine Blue<br>Fabric: 65% Dacron Polyester, 35% Combed Cotton<br>Weight: 4.0 - 4.25 oz/square yard  | 37 <sup>90</sup> - |
| 45.) Male- Long Sleeve<br>Specifications: Elbeco UFX Knit Tactical Polo<br>Style: K5141, K5144- Long Sleeve<br>Fabric: 100% Polyester swiss pique<br>Weight: 7.25oz/ sq yard   | 38 <sup>50</sup> - |
| 46.) Male- Short Sleeve<br>Specifications: Elbeco UFX Knit Tactical Polo<br>Style: K5131, K5134- Short Sleeve<br>Fabric: 100% Polyester swiss pique<br>Weight: 7.25oz/ sq yard   | 34 <sup>50</sup> - |
| 47.) Female- Long Sleeve<br>Specifications: Elbeco UFX Knit Tactical Polo<br>Style: K5181LC, K5184LC<br>Fabric: 100% Polyester swiss pique<br>Weight: 7.25oz/ sq yard  | 38 <sup>50</sup> - |
| 48.) Female- Short Sleeve<br>Specifications: Elbeco UFX Knit Tactical Polo<br>Style: K5171LC, K5174LC<br>Fabric: 100% Polyester swiss pique<br>Weight: 7.25oz/ sq yard   | 34 <sup>50</sup> - |
| 49.) Specifications: Blauer Lightweight Windbreaker w/ insulated liner<br>Style: 6030<br>Color: Dark Navy Blue<br>Fabric: 100% Taslan nylon, liner: 100% nylon   | 95 <sup>00</sup> - |
| 50.) Specifications: Blauer Lightweight Windbreaker w/ insulated liner<br>Style: 6030<br>Color: Dark Navy Blue<br>Fabric: 100% Taslan nylon, liner: 100% nylon   | 95 <sup>00</sup> - |
| 51.) Specifications: Blauer 9 Pt. Rain Cap Cover<br>Style: 107<br>Color: Black/ Lime<br>Fabric: Waterproof Tech-Lite Urethane-Coated 200 Denier Nylon Oxford<br>Weight: 2.5 - 3.0 oz/square yard<br>Specifications: Neese Rain Pants<br>Style: Neese Reversible #475RII0 | 99 <sup>5</sup> -  |

|   |   |
|---|---|
| Color: Black/Lime<br>Fabric: Polyurethane/Nylon Weight: 5.5 oz/yard   |   |
| 52.) Specifications: Neese Rain Jacket<br>Will have "POLICE" in Reflective Fabric on the Back in 3 1/2" Reflective Letter,<br>Badge Tab added to Both Sides of Jacket<br>Style: Neese 588RSJ3M<br>Color: Black/Lime (Reversible)<br>Fabric: Polyurethane/Nylon<br>Weight: 5.5 oz/yard | Price for jacket only<br>86 <sup>00</sup> - |

\*ANY Miscellaneous Items that are not included in this proposal but is requested during the duration of this contract will be given the following percentage off of retail pricing:  
20 %

**OFFEROR'S CHECKLIST:**

Please check Yes or No for the following questions and initial at the bottom of this page for verification.

- |   |             |  |
|---|-------------|--|
| <input checked="" type="checkbox"/><br>_____<br>yes | _____<br>no | 1. Have you included samples of an average sized male "regular wear" uniform and an average size female "regular wear uniform", as noted on page 7 and 8, #13? |
| <input checked="" type="checkbox"/><br>_____<br>yes | _____<br>no | 2. Are the garments properly marked, as noted on page 7 and 8, #13?  |
| _____<br>yes  | _____<br>no | * 3. If you are bidding an approved equal for a specific item, have you included descriptive literature so that your product may be properly evaluated?        |

\* Wright Johnston Uniforms is bidding every item exactly as specified.

*WJ* Initial

\* S.C. Sales TAX to be added to each sale.



**City of Columbia**  
**Qualification Statement**  
**Local Business Enterprise (LBE)**

Revised 9/4/12

By checking all boxes below, I certify that **My Company** meets all of the following qualifications below to be eligible for the local vendor preference. I understand qualifications **will** be researched and verified by the Compliance Team. The City reserves the right to audit the company's qualifications to be eligible for the local vendor preference as the City deems necessary in the best interests of the City and at least once every four years. A company must be certified PRIOR to bid openings. Yes, my company:

- Is independently owned and operated (Ownership of a local business must be direct, independent, and by individuals and/or other businesses within the Columbia-Newberry CSA. Company may be asked to provide additional documented verification including most current individual or corporate state and/or federal tax return).
- Is in good standing with State of South Carolina (LBE firm must be in good standing with the State of South Carolina regarding its payments of taxes and required business licenses).
- Has a business license in one of the 7 counties making up the CSA jurisdiction.
- Has at least one year of presence within the CSA Jurisdiction (LBE must have presence within any of the 7 CSA jurisdictions for at least one year prior to applying for LBE Certification issued by the City of Columbia).  
*7 CSA Jurisdictions include: Calhoun, Fairfield, Kershaw, Lexington, Newberry, Richland and Saluda.*
- Has at least 50% of employees residing within any of the 7 CSA jurisdictions. Applicant must attach a list of all owner/employee addresses and submit with this Qualification Statement - - *Names are optional, give street address, city, state & zip. (This rule applies to full-time, part-time and contract employees.)*

**Note: Term of certification:** Certification is valid for a period of 4 years from issue date. 30 days prior to expiration LBE may submit documentation to re-qualify. The City reserves the right to audit and recertify once every four years.

**Company Name:** Wright Johnston  
**Address:** 601 Taylor St Columbia SC 29201  
**Type of Products or Services:** Uniform Sales & Service  
**Current Business License Number:** 2945 **County?** Richland  
**Phone Number:** 803 799 9448 **Email:** CLAY@WRIGHTJOHNSTONUNIFORMS.COM

I certify with my signature below that all of the information given above is true and accurate to the best of my knowledge. I also recognize that by signing that any false information indicated above may lead to penalties or sanctions by any of the 7 CSA jurisdictions.

**Owner's Name:** Otis C. Johnston (Print) Otis C. Johnston (Signature)  
**NOTARY - Sworn to before me this** 16<sup>th</sup> **day of** October 2012  
**Notary Public for the State of** South Carolina **My Commission Expires:** My Commission Expires March 1, 2022  
**Notary Name:** Ruth Macfie Johnston (Print) Ruth Macfie Johnston (Signature)

**To be completed by Authorized City of Columbia LBE Administrator:**  
 Please submit this document to:  
 Department of Utilities and Engineering Tel: (803) 545 3369  
 Attn: LBE Administrator / Team Fax: (803) 545-4130  
 1136 Washington Street, 5<sup>th</sup> Floor Email: [evcassell@columbiasc.net](mailto:evcassell@columbiasc.net)  
 Columbia, SC 29201

Qualified /  Not Qualified: \_\_\_\_\_ Date: \_\_\_\_\_  
 (Compliance Authorized Signature)

# WRIGHT-JOHNSTON UNIFORMS

601 TAYLOR STREET • COLUMBIA, SOUTH CAROLINA 29201

Phone: (803) 799-9448 • FAX: (803) 799-0924

|                                  |          |
|----------------------------------|----------|
| DATE OF ORDER<br><i>10/16/12</i> | P.O. NO. |
| SHIP TO                          |          |
|                                  |          |
|                                  |          |

TO

*City of Columbia*

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| QTY. ORDERED | STOCK NUMBER/DESCRIPTION                          | UNIT PRICE   | TOTAL |
|--------------|---|--------------|-------|
| 1            | <i>Employee's Addresses for LBE Qualification</i> |              |       |
| 2            |   |              |       |
| 3            | <i>812 Woodland Dr. Columbia, S.C.</i>            | <i>29205</i> |       |
| 4            | <i>112 Arbor Springs Dr. Irmo, S.C.</i>           | <i>29063</i> |       |
| 5            | <i>722 Blanding St. Columbia, S.C.</i>            | <i>29201</i> |       |
| 6            | <i>215 Burlie St. W. Columbia, S.C.</i>           | <i>29169</i> |       |
| 7            | <i>127 TOWNAN WAY Lexington, S.C.</i>             | <i>29073</i> |       |
| 8            | <i>917 Woodland Dr. Columbia, S.C.</i>            | <i>29205</i> |       |
| 9            | <i>3516 Kelford Dr. Columbia, S.C.</i>            | <i>29209</i> |       |
| 10           | <i>237 Teesdale Ct. Lexington, S.C.</i>           | <i>29072</i> |       |
| 11           | <i>110 Auston Woods Circle Easley, S.C.</i>       | <i>29640</i> |       |
| 12           | <i>918 Universal Dr. Columbia, S.C.</i>           | <i>29204</i> |       |
| 13           |   |              |       |
| 14           |   |              |       |
| 15           |   |              |       |
| 16           |   |              |       |
| 17           |   |              |       |
| 18           |   |              |       |
| 19           |   |              |       |
| 20           |   |              |       |
| 21           |   |              |       |
| 22           |   |              |       |
| 23           |   |              |       |
| 24           |   |              |       |

APPENDIX IV-  
NONCOLLUSION AFFIDAVIT

State of South Carolina )

County of Richland<sup>SS.</sup> )

Olis C. Johnston being first duly sworn, deposes and says that:

(1) He is President of Wright Johnston Uniforum, the Bidder that has submitted the attached Bid:

(2) He is fully informed respecting the preparation and contents of the attached Bid and of all pertinent circumstances respecting such Bid:

(3) Such Bid is genuine and is not a collusive or sham Bid:

(4) Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affidavit, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Bidder, firm or person to submit a collusive or sham in connection with the Contract for which the attached Bid has been submitted or to refrain from bidding in connection with such Contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Bidder, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the City of Columbia, S.C. or any person interested in the proposed Contract; and

(5) The price or prices quoted in the attached Bid are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Bidder or any of its agents, representatives, owners, employees, or parties in interest, including this affidavit.

(Signed) Olis C Johnston  
President  
(Title)

Subscribed and sworn to before me

this 16<sup>th</sup> day of October, 20 12

Bruce Marcie Johnston  
(Notary Public)

My commission expires ~~my Commission Expires~~ March 1, 2022

# WRIGHT-JOHNSTON UNIFORMS

601 TAYLOR STREET • COLUMBIA, SOUTH CAROLINA 29201

Phone: (803) 799-9448 • FAX: (803) 799-0924

|               |          |         |
|---------------|----------|---------|
| DATE OF ORDER | 10/21/12 | PO. NO. |
| SHIP TO       |          |         |
|               |          |         |
|               |          |         |

TO

City of Columbia

RFP 00005-12-13

| QTY. ORDERED   | STOCK NUMBER/DESCRIPTION   | UNIT PRICE  | TOTAL               |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
|--|--|---|---------------------|--|--|--|--|---|---|---|---|--|--------------------|--------------------|--------------------|--|--|---------------------|---------------------|--|---|--|--|--|---|---|--|----|--|--------------------|--------------------|--------------------|--|-------|---------------------|--------------------|--|---|--|----|---|---|--|----|----|--|--|----|----|--|--|----|---|--|--|----|----|--|--|----|----|--|--|----|----|--|--|----|----|---|--|----|----|--|--|--|----|--|--|--|----|--|--|--|----|--|--|--|----|--|--|--|
| 1  | <i>Samples for Above RFP:</i>  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 2  |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
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| 12   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 13   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 14   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 15   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 16   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 17   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 18   | <i>Wright Johnston will pick the above underlined samples when appropriate.</i>  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 19   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 20   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 22   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 23   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |
| 24   |  |   |                     |  |  |  |  |   |   |   |   |  |                    |                    |                    |  |  |                     |                     |  |   |  |  |  |   |   |  |    |  |                    |                    |                    |  |       |                     |                    |  |   |  |    |   |   |  |    |    |  |  |    |    |  |  |    |   |  |  |    |    |  |  |    |    |  |  |    |    |  |  |    |    |   |  |    |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |    |  |  |  |

*Clay Johnson*